

ALL QUESTIONS MUST BE ANSWERED IN FULL AND THE QUESTIONNAIRE MUST BE SIGNED

USED CAR DEALER INSURANCE QUOTE QUESTIONNAIRE Applicant Name: ______ Business Name DBA: Vehicle Dealer/Broker Occupational License Number: ______ BAR #: _____ (if any) Indicate the number of license plates you have: Dealers: _____ Regular: _____ Transporter: _____ Other: _____ _____City: _____ Mailing Address: State: _____Zip: _____ County: _____ _____Phone: (_____)____ NUMBER OF LOCATIONS: Location Address: __City: _____ State: _____Zip: _____County: ______Phone: (____) Fax: () Email: FEIN #: _______Years in Business: ______Years Sales Experience: _____ What is your website address? http://www. ______ Describe your Operations: _____ Are you engaged in any other business besides this business? \Box Yes \Box No (If yes, please describe the business here): AUTO STORAGE AND VALUES What is the AVERAGE WHOLESALE PRICE of the vehicles sold by the applicant? _____ What is the HIGHEST WHOLESALE PRICE of the vehicles sold by the applicant? _____ Average number of auto for sale on the lot: ______ Maximum number of auto for sale on the lot: _____ Are autos kept: Inside ____ % Outside ____ % Is your lot fully fenced and gated? □Yes □ No Post & Cable? □Yes □ No Security Cameras □Yes □ No Do you employ a guard while business is closed? □Yes □ No Describe lot security: Building Age: Yrs Construction Type: Building Square Feet: Total Lot Square Feet: After Hours Lighting ☐Yes ☐No Central Station Alarm? ☐Yes ☐No Serviced and changed fire extinguishers on site?☐Yes ☐No Where are keys to autos kept at night? _____ During business hours? _____ Are keys secured in a lock box? \Box Yes \Box No Are keys left in or on any vehicles? \Box Ye \Box No Do you have any dogs? \Box Yes \Box No DRIVERS List all owners, employees, family members and sales people who drive your vehicles FIRST NAME LAST NAME DATE OF BIRTH CA DRIVERS FURNISHED AUTOS | JOB DESCRIPTION OR HOURS WORDED LIC NUMBER RELATIONSHIP **PER WEEK** □Yes □ No □Yes □ No

□Yes □ No

OPERATIONS: Retailer:% Wholesaler:% Consignment (include a copy of the contract)% Export%
Import% Broker% Repair% Other: % Total of both rows combined must equal 100%
Is this an Auction? ☐ Yes ☐ No
Does the applicant buy or sell vehicles through the internet? ☐ Yes ☐ No ☐ Advertising Only ☐ Sight-Unseen sales
If the applicant ships the vehicles to the buyer when does the applicant release title? Before Transport \Box At Delivery \Box
Where do you purchase vehicles?
Trips per Year? 🗆 1-10 🔻 🖂 Over 10? How many trips per year:
Do you offer buy here/ pay here sales? Yes No If yes, when are the titles transferred into buyer's name?
Are you listed as lienholder on the title? ☐ Yes ☐ No
If you finance autos held for sale, do you hold title for final payment? ☐Yes ☐No Finance for three months or less? ☐Yes ☐No
Require a certificate of insurance from the buyer? Yes No When are titles transferred?
If you Export vehicles, when are the titles transferred into buyer's name? Are you
listed as lienholder on the title? Yes No N/A
Who drives or transports vehicles to your lot? □You/Owners □Family Members □ Employees/Managers/Sales Persons
☐ Contract Drivers ☐ Transporter ☐ Owned Tow Truck of Car Hauler-what is the vehicle capacity?
□ Owned Tow Bar or Dolly □ Contracted Tow Truck or Car Hauler □ Temporary Driver □ Picked Up by Customer
☐ Others, please specify: miles
Longest distance do you drive-away from point of purchase? (in road miles)
How far one-way for longest trip? (in road miles)
Radius of pickup and delivery: \square 1-300 miles \square 301-500 miles \square 501-1,000 miles \square Unlimited
Do you drive newly acquired autos over 300 road miles from point of purchase to your lot? ☐Yes ☐No
How many times per year do you drive-away more than 300 miles from point of purchase? □N/A
How may vehicles do you sell per year? How many of those are on consignment?
What is your Sales mix?
cars, sport utility, pickups, vans% d) commercial trucks & trailers%
motorhomes % e) salvage parts % travel trailers, camp trailers % f) other : %
What type of vehicles does the applicant normally sell?
Does the applicant specialize in a make or models? (If yes, please describe) Yes No
Do you deal in any of the following: ☐ Foreign Sports Cars ☐ Fiberglass Body ☐ Antique Autos ☐ Buses ☐ No
Do you repossess vehicles? □Yes □No. If yes, explain:
Are you engaged in the involuntary repossession of vehicles without using a licensed repossession company? \Box Yes \Box No
Do you sell "salvage titled" vehicles? □Yes □No If yes, what percentage of vehicles require
Structural repair:% Cosmetic repair% If you repair salvage titled vehicles prior to sale, are repairs: Structural%
Mechanical% Do you repair any vehicles? □Yes □ No if yes, describe
iviectianical70 Do you repair any vehicles: Thes Thom yes, describe
AUTO USE
Is there a Personal Auto Policy in your household? 🗆 Yes 🛛 No If yes, what company-please state the name of the insurance
company and not the agency or agent:
Are the owners of the business married? \Box Yes \Box No Do you use the inventory vehicles for personal use? \Box Yes \Box No
Does the applicant allow employees to use inventory vehicles for personal use or to take home at night? \Box Yes \Box No
If the applicant's employees use inventory vehicles for personal use, are they required to carry their own insurance? □Yes □No
Are customers permitted to test drive auto without a salesperson, owner or employee? No
Do salespeople accompany customers on all test drives? □Yes □No
Do you require a copy of their Driver's License & Proof of Insurance? □Yes □No
Do you allow extended or overnight test drives? □Yes □No Do you loan, rent, lease vehicles to anyone or entity? □Yes □No

SALES

Does the applicant allow cus Does the applicant allow em If the applicant's employees	ployees to use	inventory vehicl	les for perso	nal use	or to take ho	me at night	:? □Y€]No
COVERAGE Liability \$ Dec	ductible \$	UM \$	ı	Medical	\$ []Premises	□Pr /	Auto	
Dealers Physical Damage Pe	iability \$ Deductible \$ Dealers Physical Damage Per Location \$		 ehicle \$	Deductib		\$	Driv	Drive Away Miles:	
nterest Covered:Owner Keepers Legal Per Vehicle \$Periods Periods Period		Owner and Cred		or	Con	signment			
Keepers Legal Per Vehicle \$	ers Legal Per Vehicle \$			Dec	ductible \$				
Business Personal Property	 \$	Building \$					•		
INSURANCE INFORMATION ARE YOU NON-RENEWED YOUR POLICY IN THI NOW, PLEASE PROVIDE INSURANCE INSURANCE COMPANY	E LAST 3 YEARS? POLICY INFORMATION	YES □NO HAVE Y ON BELOW - LOSS R	OU HAD ANY LO	SSES OR IRED – PLE	CLAIMS DURING	THE LAST 5 YE FAX THE LOSS	ARS? RUNS TO	YES NO IF INSU	JRED
(NOT THE AGENCY)	1 02:01	-	MONTH AND YEA		MONTH AND YEAR	# C. 100010 (7,	7	
			/	to	/				
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STATE THE REASON YOU ARE APPLY REMARKS:									
FRAUD WARNING: Any person insurance or statement of claim fact material thereto commits a	containing any m	aterially false info	rmation or co	nceals fo	r the purpose	of misleading	g, inforn	nation concerning	any
By submitting this form, I am proto discuss my interest, including and/or additional information ob marketing/telemarketing purpos can revoke my consent at any t services, and that I may call 1-8	g offers of insuran- stained. I consent ses at the phone n ime. I also unders	ce, at the phone not by electronic signatumber I provided stand that my agre	number and/o ature to being in this form, e eement to be	r email ac g contacte even if my contacted	ddress I have ped by telephon phone number I is not a condi	provided to y e (via call an er is listed or tion of purch	ou in su d/or tex n a Do N	ubmitting this form (t) for Not Call Registry,)	ı . I
DISCLAIMER: This is a request insurance, but it is agreed that t									
YOUR FIRST AND LAST NAME: _				POSITION		D.	ATE		
SIGNATURE:				DATE: _					